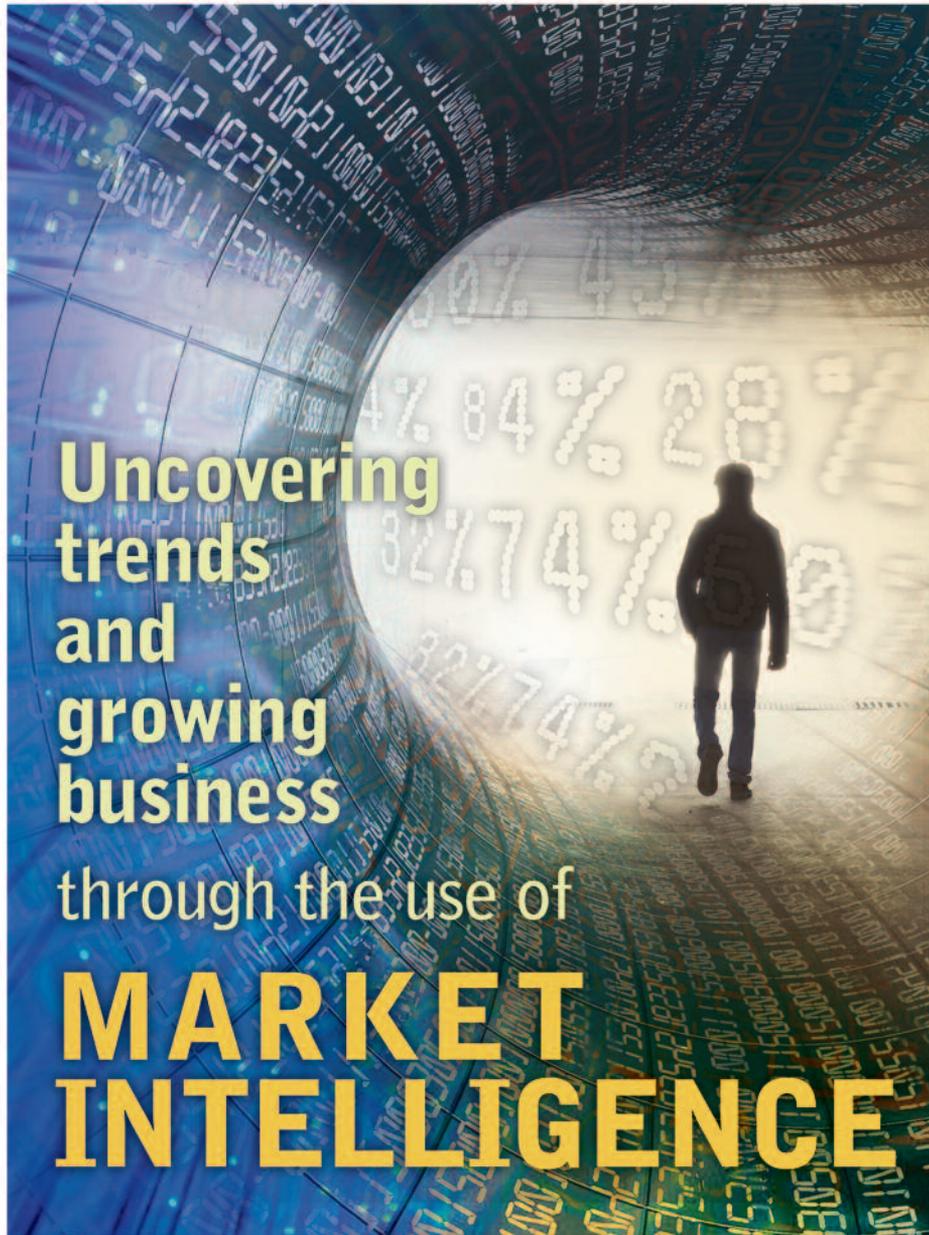


The View Across the Silos



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Uncovering trends and growing business through the use of **MARKET INTELLIGENCE**

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Can we predict long-run economic growth?

BY TIMOTHY J. GARRETT



Abstract

For those concerned with the long-term value of their accounts, it can be a challenge to plan in the present for inflation-adjusted economic growth over coming decades. Here, I argue that there exists an economic constant that carries through time, and that this can help us to anticipate the more distant future: global economic wealth has a fixed link to civilization's total capacity for power production; the ratio of these two quantities has not changed over the past 40 years that statistics are available. Power and wealth rise equally quickly because civilization, like any other system in the universe, must consume and dissipate its energy reserves in order to sustain its current size. One perspective might be that financial wealth must ultimately collapse as we deplete our energy reserves. However, we can also expect that highly aggregated quantities like global wealth have inertia, and that growth rates must persist. Exceptionally rapid innovation in the two decades following 1950 allowed for unprecedented acceleration of inflation-adjusted rates of return. But today, real innovation rates are more stagnant. This means that, over the coming decade or so, global GDP and wealth should rise fairly steadily at an inflation-adjusted rate of about 2.2% per year.

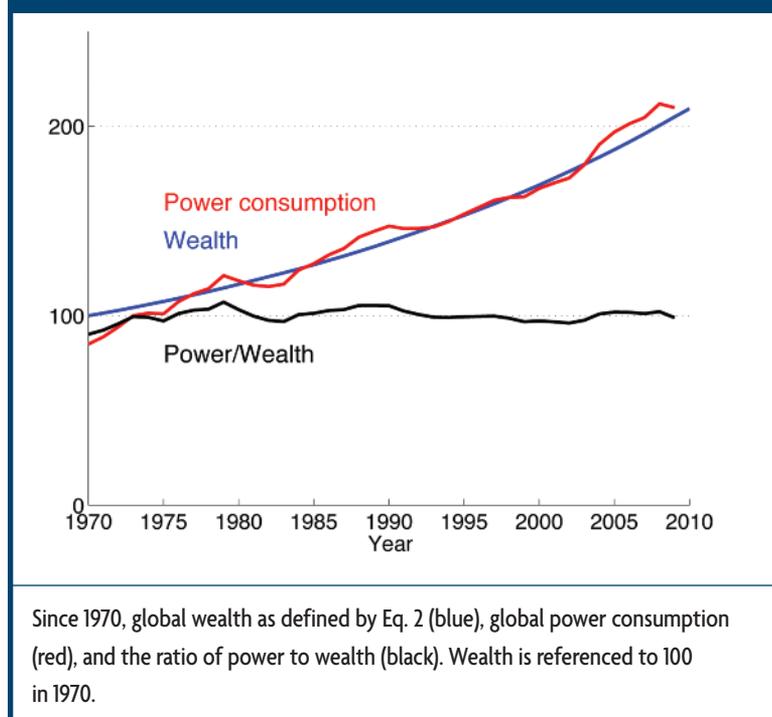
Introduction

Our financial accounts seem to change unpredictably according to the actions of individuals, organizations and governments. Because the range of human behavior can be so diverse and out of our control, it seems that there is an exceptionally broad range of future societal outcomes. Anticipating long-term economic conditions anything more than a year away seems daunting at best.

For atmospheric scientists like myself, forecasting future human behavior becomes relevant where the goal is to provide society with forecasts of climate change. Through the combustion of fossil fuels, our economic activities have been slowly increasing atmospheric greenhouse gas concentrations¹. Consequent changes in climate patterns remain modest. But, perhaps several decades from now, global warming will become an important drag on economic growth².

For current and future retirees, the issue is more about anticipating inflation-adjusted rates of return for their accounts, sometimes as much as a decade or more ahead. While, diversification can help financial portfolios to weather short-term fluctuations in market valuations, the optimal strategy for the longer term is less clear. For example, regardless of investment strategy, Baby Boomers have generally prospered from a rising economic tide that has lifted most boats over the past half-century. Yet many worry that such extraordinary overall gains cannot persist indefinitely. All tides subside. Broad economic gains can be lost.

Are we confined to hoping for the best but

FIGURE 1: THE RATIO OF POWER TO WEALTH

Since 1970, global wealth as defined by Eq. 2 (blue), global power consumption (red), and the ratio of power to wealth (black). Wealth is referenced to 100 in 1970.

preparing for the worst? Or can we at least plan ahead for the future by making constrained predictions for where our net worth is headed? In a recent paper, I proposed that we can, provided that we are willing to take a broader view by considering slow changes in the economy as a global whole^{3,4}.

A Link Between Economics and Physics

By applying physical reasoning I developed an argument that civilization's fiscal wealth has a fixed link to its overall rate of primary energy consumption, independent of time. Observations seem to support this hypothesis to a remarkable degree (see Figure 1, above). For retirees, the implication is that global wealth will continue to rise for as long as power consumption can continue to grow. Otherwise, if resources ever become so constrained that consumption falls, global wealth must enter a phase of collapse.

Before elaborating further on this economic growth model, it is worth comparing it to

traditional macro-economic models that focus on human labor and creativity as the motive economic forces. Almost all economists treat "human" capital, or labor, and "physical" capital as two totally distinct quantities. Labor and capital combine in a complex way to enable economic production. A small part of economic production is a savings that can be carried into the future as added physical capital. But most production is siphoned away by people through their consumption of such things as food and entertainment. Once something is consumed, it has no potential to influence future economic activities.

While this model is certainly logical, from the standpoint of physics, it seems strange because it appears to both ignore and violate the most universal of laws: the Second Law of Thermodynamics. The Second Law is familiar to many for its statements about entropy production. Perhaps the best known is that the universe, taken as a whole, inescapably slides towards increasing disorder.

But the Second Law also demands that nothing can do anything without consuming concentrated energy, or fuel, and then dissipating it as unusable waste heat. For example, the Earth "consumes" concentrated sunlight to power weather and the water cycle, and then radiates unusable thermal energy to the cold of space.

Like the weather in our atmosphere, all economic actions and motions, even our thoughts, must also be propelled by a progression from concentrated fuel to useless waste heat. The economy would grind to a halt absent continued energetic input. Buildings crumble; people die; technology becomes obsolete; we forget. Civilization must constantly consume in order to sustain itself against this constant loss of energy and matter.

So, for example, we as individuals consume the energy in food at an average rate of about 100

watts. This sustains and builds the joint activities of our brain, heart, lungs and other body functions. We must keep eating to regenerate dead cells and offset the constant loss of heat through our skin.

As a whole, civilization is no different, except that after centuries of growth, it is rather large and wealthy. Today, sustaining all of our activities requires continuous consumption and dissipation of about 17 trillion Watts of power, or the equivalent of 17,000 one Gigawatt power plants.

We burn fossil fuels, split uranium nuclei and tap the potential energy in rivers, sunlight and wind. About 4% of this energy sustains our 7 billion bodies. The rest powers our agriculture, buildings and machines. Once consumed, all energy is ultimately dissipated as waste heat. If energy consumption ever ceased, our machines would stop, and we would all die. Certainly, economic wealth would be zero.

Treating the Economy as a Global Whole

The idea that the economy is sustained by power consumption has certainly been discussed by others⁵. However, there is a particularly beautiful corollary of the Second Law whose implications have largely been missed. This is the statement that nothing can be isolated: all of space and time are linked. Nothing can happen spontaneously, and all actions from the past have some influence on the present and future. Equally, no sub-component of the universe can be completely isolated from interactions with any part of the rest. However, remote or slow the interactions may be, all parts are connected to and interact with all others.

The implication for society is perhaps best expressed by the Elizabethan poet John Donne, “No man is an island, entire of itself. Each is a piece of the continent, a part of the main.” Through international communications and trade, ourselves, our ideas, education and relationships

all form a vibrantly interacting and changing whole that is completely integrated with our transportation routes, communication networks, factories, buildings and databases.

In other words, all elements of civilization work together. No matter how distant, no element of economic production can be isolated from any other. We are all part of a vibrant organism we call the global economy. A portion of real production cannot simply disappear due to "consumption" by humans, because humans are inextricably linked to the rest of the organism's overall structure.

Neither can consumption vanish to history. Rather, power consumption that sustained us against dissipation and decay in the past, nurtured us forward so that we continue to consume in the present. Feeding Ancient Greece sustained an architectural tradition that has been carried forward to the designs of today. Entertainment consumed a hundred years ago sustained a cultural tradition that influences our choices today.

A New Model for Economic Growth

In an economic growth model, the above arguments are simply expressed by a hypothesis that “Wealth is Power”. We are sustained by a consumption of energy. All inflation-adjusted economic output must be returned to wealth defined as human and physical capital combined.

Unlike traditional economic treatments, real production can neither be siphoned off to humans alone, nor to the past. It has nowhere else to go but to “produce”, thereby adding to combined wealth.

This means that we can consider the current global GDP as being the “rate of return” on global wealth. Or, equally, current wealth is the accumulation of past inflation-adjusted global GDP. The tie to physics is that wealth is directly proportional to power consumption. Only when power consumption exceeds dissipation can a

FIGURE 2: GLOBAL POWER, WEALTH, GDP AND RATES OF RETURN

	1970	1975	1980	1985	1990	1995	2000	2005	2009
Power Consumption (TW)	7.2	8.3	9.6	10.2	11.6	12.1	13.1	15.2	16.1
Wealth (Trillion \$)	1118	1202	1303	1418	1554	1710	1889	2097	2290
Power/Wealth	6.4	6.9	7.3	7.2	7.5	7.1	6.9	7.2	7.0
GDP (Trillion \$/year)	15.3	18.4	22.2	25.3	30.2	33.5	39.7	45.7	49.1
Rate of Return	1.37	1.53	1.70	1.78	1.94	1.96	2.10	2.18	2.14

For select years since 1970, measured values for the global power consumption (trillion watts), global real wealth (trillion 2005 MER USD), the ratio of power consumption to wealth (watts per thousand 2005 MER USD), global real GDP (trillion 2005 MER USD per year) and the rate of return on wealth defined by GDP/Wealth (% per year).

convergence of flows allow for civilization expansion and a positive inflation-adjusted economic output or GDP (see Appendix for the mathematical details).

Crucially, this hypothesis is falsifiable. In other words, it is sufficiently simple, transparent and easy to test, that it could potentially be discarded based on observational evidence. I tested this hypothesis using statistics for world GDP and energy consumption that are available for each year from 1970 onward, together with more sparse estimates for world GDP that extend back to 1 AD³.

What these data show is that, for each year between 1970 and 2009, the ratio of power consumption to wealth has barely deviated from a constant 7.1 watts per thousand inflation-adjusted 2005 US dollars (Figures 1 and 2). The standard deviation has been only 3% during a period when global power consumption and wealth have increased by 120% and world GDP has risen 230%. Wealth and power consumption are not merely correlated, any more than mass and energy are correlated in the formula $E = mc^2$. Rather, like mass and energy, the ratio of the two appears to be fixed.

It seems extraordinary, but the implication is that we can begin to think of seemingly complex human systems as simple physical systems. Our

collective fiscal wealth is an alternative and very human measure of our capacity to power our society through the consumption of fuel. Our total assets, including ourselves, our relationships and our knowledge, are inseparable from our collective capacity to consume our primary reserves of coal, oil, natural gas, nuclear fuels and renewables. Both will rise and fall together.

Precision vs. Predictability in Economic Forecasts

For current and future retirees concerned with the long-term value of their accounts, a link between economics and physics has some important implications. Perhaps most encouraging is that we can anticipate inertia in global consumption and economic growth. Our current consumption and wealth are inextricably tied to past production, but the past is unchangeable. Absent some sort of severe external shock, near-term reductions in energy consumption and wealth are implausible because they would somehow require civilization to “forget” its past.

Assuming that economic consumption and growth will persist in the near term may seem rather obvious to some. But what may be less well recognized is that there are mathematical and physical constraints to growth. For those who study the evolution of physical systems, a term that is often used here is “reddening”. This is a convenient way of expressing that it is the most slowly varying,

low frequency and “red” (rather than blue) components of past variability in a system that most strongly influence its present behavior.

For example, seasonal temperature trends normally have a stronger influence on daily high temperatures than shorter term weather variability. Or, 20 years of growth through childhood and adolescence tends to have a greater influence on our daily food consumption than how much we ate yesterday. Surprises can happen, of course. For us, there is always the potential for accident or a disease. Still, the natural tendency for growth is for it to be slow and steady.

Equally, the global economy’s current capacity to consume and grow has evolved from thousands of years of human development, through the creation of subsequent generations, as well as the construction of farms, towns, communication networks and machines. While everything does slowly decay or die, the past can never be entirely erased. Even our most distant ancestors have played a role in our current economic and social well-being. By now, civilization has enjoyed a rather lengthy past, and we can count on this accumulated inertia to carry us into the future.

Certainly, it is still possible that countries will rise and fall, but globally aggregated economic wealth should continue to enjoy recent inflation-adjusted rates of return. Even in 2009, during the depths of the Great Recession, 2.14% was added to total real global wealth (see Figure 2, on previous page), only slightly down from the historical high of 2.26% in 2007. And we continue to grow our power consumption at similar rates. It is probably a safe bet to assume that similarly high rates of return will persist over the coming decade.

The main point is that persistence in trends is an effective tool for forecasting, but most especially when applied to highly “reddened” variables that are aggregated over time and space. When predicting the evolution of any system, there is

always a trade-off. It is always easier to make forecasts provided that we are willing to sacrifice temporal and spatial resolution.

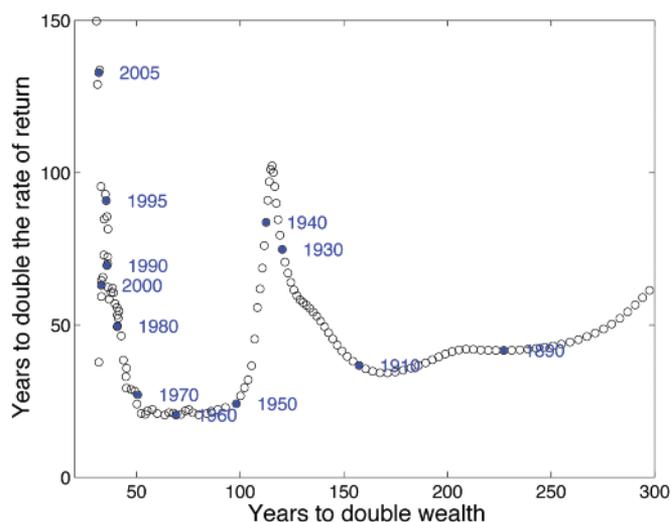
Predicting the weather next week can be almost impossible. But forecasting northern hemisphere average temperatures this coming winter is actually quite easy: history is an excellent guide. Similarly, it is very difficult to predict a small company’s stock value next week; but extrapolating trends in globally-aggregated wealth can plausibly be done for as much as a decade hence.

Innovation and Increasing Rates of Return

To reiterate, available statistics show that wealth, when it is integrated over the entire global economy, and integrated over the entire history of economic production, has been related to the current rate of global primary energy consumption through a factor that has been effectively constant over nearly four decades of civilization growth. Aggregated civilization wealth and consumption has inertia, and therefore its current growth rate is unlikely to cease in a hurry.

Yet the fact remains that the global rate of return does change. Historical statistics (shown in Figures 2 and 3) indicate that, over the past century or so, there has been a long term tendency for wealth to double over ever shorter intervals. In the late 1800s, doubling global wealth would have taken about 200 years based on then-current rates of return. Today this takes just 30 years. As a whole, the world is getting richer faster.

I use the word innovation to describe this acceleration of inflation-adjusted rates of return because it represents the capacity of civilization as whole to beat mere inertia. Adjusting for inflation is important here, because it is not always evident that any investment in innovation will pay off. If investing in human creativity does not lead to true innovation, then it is a waste of effort that

FIGURE 3: A HISTORY OF GROWING WEALTH

Adjusting for inflation, the time for global wealth's rate of return to double (calculated as a decadal running mean), vs. the doubling time for wealth itself. Select years are shown for reference.

could have otherwise contributed to previously attained rates of growth. But, real innovations provide a jump in rates of return that civilization can carry forward into the foreseeable future.

Globally, innovation has come in fits and starts. Figure 3 (above) shows that innovation has had two golden periods over the past two centuries. The first was during the Gilded Age or “Belle Epoque” of the late 1800s and early 1900s, when resource expansion and technological discoveries allowed the rate of return to double in just 40 years. Then again, in the baby boom period between 1950 and 1970, the rate of return doubled in the remarkably short timespan of just 20 years.

By contrast, both the 1930s and the past decade have been characterized by much more gradual inflation-adjusted innovation rates. Even though globally aggregated wealth is now doubling more quickly than ever before in history, for the first time since the Great Depression, the rate of return is no longer increasing.

Why has the passage of history been characterized by economic “fronts” on global scales, with rapid innovation and accelerating rates of return ultimately giving way to stagnation?

Here again, physical principles can provide guidance. Given that inflation-adjusted wealth and energy consumption appear to be linked through a constant, the identical question is asking what enables energy consumption to accelerate.

Conservation laws from thermodynamics tell us that rates of innovation and growth should be largely controlled by the balance between how fast civilization discovers new energy reserves and how fast it depletes them⁶. For example, it is easy to imagine that access to important new coal or oil reserves in the late 1800s and around 1950 allowed civilization to capitalize on human creativity in ways that were previously impossible.

Today, we continue to discover new energy reserves, but perhaps not sufficiently quickly. We are now very large and we are depleting our reserves at the most rapid rate yet. Increased competition for resources may be constraining our capacity to turn our creativity and knowledge into real innovation and accelerated global economic growth.

Conclusions

I have described here a constant that links a very general representation of the world's total economic wealth to civilization's power production capacity. Because this constant does not change with time, physical principles can be applied to estimate future global-scale economic growth over the long-term without having to explicitly model the exceptionally complex internal details of people and their lifestyles.

There have been criticisms of this approach, which have stated that “economic systems are not the same as physical systems, and we shouldn't

model them as if they are”⁷. Yet, civilization is undeniably part of the physical universe. It is difficult to imagine how we aren’t fundamentally constrained by physical laws. At the very least, appealing to physics appears to make the job of economic forecasting more transparent, simple and scientifically robust.

Here, I have made the argument that recent rates of return are most likely to persist in such highly aggregated quantities as the global economy. We can make quite distant estimates of future growth, but only if we are willing to sacrifice resolution. While this does not specifically help us to predict trajectories for individual countries or economic sectors, we might anticipate that slower than average rates of return in one nation or sector should be balanced by faster growth elsewhere.

It must be kept in mind that exponential growth trends cannot continue unabated. Wealth is tied to power production and therefore to resource consumption. Sooner or later, civilization must face up to reserve depletion or environmental degradation.

But, for as long as these impacts remain manageable, we can anticipate that global economic wealth, GDP and energy consumption

will continue to grow at recently observed rates. The qualification is that rates of return are unlikely to rise as fast as they did in the decades following the 1950s. Rather, for time scales significantly less than the current wealth doubling time of 30 years – perhaps a decade – the forecasted inflation-adjusted global rate of return should average a fairly steady 2.2% per year.

For current and future retirees thinking even further ahead, inflation-adjusted rates of return should be guided by whether there is net depletion or expansion of our primary energy reserves. It might help to think of our energy reserves as the retirement account for civilization as a whole. Discovering new energy reserves today expands our collective accounts. But having sufficient reserves for the long-term requires that we not “spend down” what we have discovered too quickly. What we consume today must be balanced against what we have left to consume in the future. ■

Acknowledgments

This work was supported by the Kauffman Foundation, whose views it does not claim to represent.

A physical model for economic growth

The model for long-term economic growth used here is based on a core hypothesis, motivated by the Second Law of Thermodynamics, that energy consumption is required to power economic activities, and that all elements of civilization must be considered as part of a larger whole. No portion of production can disappear to the past as human consumption, with no influence on the future^{3,4}.

Expressed mathematically, all economic

production, once adjusted for inflation, contributes to global wealth or capital, so that:

$$\frac{dC}{dt} = Y \quad (1)$$

or, in integral form:

$$C = \int_0^t Y(t') dt' \quad (2)$$

where C , the inflation-adjusted economic value (or civilization wealth) C is calculated from the

Appendix

Appendix, continued

time-integral of global economic production (or GDP) Y , adjusted for inflation at 2005 market exchange rates (MER), and aggregated over the entirety of civilization history. While not described here, under this approach, the GDP deflator is related to capital decay in traditional approaches⁴.

Global economic wealth C is sustained by the instantaneous rate of primary energy consumption by civilization a through a constant λ

$$a = \lambda C \quad (3)$$

Taking a to be in units of watts (Joules per second), and Y in units of 2005 MER US dollars per second, available statistics indicate that λ is indeed constant, with a measured value of 7.1 watts per 1000 dollars. The standard deviation over the past 40 years has been just 3%.

So, at least over the long-run, sustaining a fiscally measurable inflation-adjusted world GDP requires a *growing* power consumption. From Equations 1 and 3, the production function for the growth model is

$$Y = \frac{1}{\lambda} \frac{da}{dt} \quad (4)$$

Also, from Equation 3, global wealth C and energy consumption a must rise at the same rate. This can be expressed in a variety of ways, all of which follow from Eqs. 1 to 4:

$$\text{Rate of Return} = \eta = \frac{Y}{C} = \frac{1}{C} \frac{dC}{dt} = \frac{1}{a} \frac{da}{dt} = \frac{Y}{\int_0^t Y(t') dt'} \quad (5)$$

While the rate of return η is tied to growth in power production, it is also an expression of the ratio current economic output to the time integral of past economic output, adjusted for inflation.

Productivity and GDP Growth

Very often in economic studies, one sees the ratio $f = Y/a$, which is termed the “energy productivity” or “energy efficiency” of the economy since it represents how well economies turn energy consumption a into economic production Y . Since

$a = \lambda C$ and $\eta = Y/C$, it follows that:

$$\text{Rate of Return} = \eta = \lambda f \quad (6)$$

So, since λ is a constant, the rate of return on wealth is proportional to the economy’s energy productivity, and only by increasing energy productivity can the rate of return increase.

When the rate of return increases, this can be interpreted as a consequence of “real innovation” since, from Eq. 6 it corresponds to greater energy productivity f . The innovation rate is:

$$\text{Innovation rate} = \frac{1}{\eta} \frac{d\eta}{dt} = \frac{1}{f} \frac{df}{dt} \quad (7)$$

If innovations improve energy productivity f , then they accelerate growth and lead to higher rates of return on wealth. Curiously, from Eq. 3, they also lead to increasing power consumption a .

The possibility that energy efficiency gains might “backfire” has been hotly disputed, and it is contrary to what is normally assumed^{8,9,10}. Indeed, it does seem quite counter-intuitive that improving energy efficiency leads to more rather than less power consumption. But, the system must be considered as a whole. Innovation allows civilization to collectively expand at a more rapid pace into the energy resources that sustain it, and this allows it to produce more power.

Perhaps the most commonly quoted macro-economic statistic is the real GDP growth rate. In the framework here, this can be expressed very simply as the sum of the current rate of return, and the innovation rate or acceleration of the rate of return.

$$\frac{1}{Y} \frac{dY}{dt} = \text{rate of return} + \text{innovation} = \eta + \frac{d\ln \eta}{dt} \equiv \lambda f + \frac{d\ln f}{dt} \quad (8)$$

In fact, since the current productivity arises from past innovations (i.e., $f = \int_0^t df/dt' dt'$), the history of innovation is the sole motivating force driving current GDP growth.

Appendix, continued

To illustrate, the mean energy productivity $f = Y/a$ between 1970 and 2009 was 83 dollars per megajoule, where dollars are expressed in inflation-adjusted 2005 MER units. The mean value for the rate of return for energy consumption and wealth, $\eta = \lambda f$, over this period was 1.87% per year. On top of this mean was the trend in η , which increased from 1.37% per year in 1970 to 2.14% per year in 2009. So, the fitted innovation rate for this time period was $d \ln \eta / dt = 0.93\% \text{ yr}^{-1}$. This implies an average real GDP growth rate for the period of $d \ln Y / dt = 1.87 + 0.93 = 2.80\%$ per year. The actual observed mean was 2.93% per year, a difference of just 0.13% per year. Thus, accurate forecasts of global GDP growth can be inferred knowing only how fast energy productivity is improving, and without having to explicitly represent nations, sectors, people or their lifestyles.

Long-term Forecasting of Wealth

If real innovation is positive, then from Eq. 5 and 6, the deterministic solution for the growth of wealth C is

$$C(t) = C_0 e^{\eta \tau_\eta (e^{t/\tau_\eta} - 1)} \quad (9)$$

C_0 is today's wealth, and τ_η represents the characteristic innovation time

$$\tau_\eta = \frac{1}{\text{innovation rate}} = \frac{1}{d \ln \eta / dt} \quad (10)$$

Note that the solution for $C(t)$ condenses to the simple exponential growth form of $C = C_0 \exp \eta t$ in the limit that the innovation rate slows to zero and $\tau_\eta \rightarrow \infty$. If there is positive innovation, however, then τ_η is positive and finite, and wealth growth is explosive or super-exponential (i.e. the exponent of an exponent).

While more mathematically cumbersome, a familiar way of expressing growth is in terms of doubling-times. The doubling times δ for wealth C , and the rate of return η , are given respectively by $\delta_C = \ln 2 / \eta$ and $\delta_\eta = \tau_\eta \ln 2$.

Effectively δ_C represents the time it takes for civilization to double its wealth, assuming current rates of return hold. Similarly, δ_η is the time required for the rate of return to double (or δ_C to halve), assuming current innovation rates stay fixed. The recent history for these quantities is shown in Figure 2. From Eq. 9, a deterministic solution for the evolution of wealth is

$$C(t) = C_0 2^{\frac{\delta_\eta}{\delta_C} (2^{t/\delta_\eta} - 1)} \quad (11)$$

Footnotes:

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